Retail Pharmacies & Controlled Dispensaries: Valuation, LKQ Sourcing & Policy Traps

Canonical Web Version: https://restorationintel.com/retail-pharmacies-controlled-dispensaries-valuation-lkq-sourcing/

Direct Answer: Pharmacy and dispensary valuation turns on wholesale acquisition cost rather than retail reimbursement, zero salvage-credit offsets on legally adulterated drugs, explicit inclusion of reverse-distributor and hazardous-waste disposal fees, and early detection of refrigeration spoilage, ordinance-or-law USP upgrade, and co-insurance policy traps.

Field Benchmark & Decision Matrix

Claim Component	Standard Valuation Basis	Primary Pricing Source	Common Policy / Carrier Trap	Estimator Documentation Fix
Undispensed Rx & OTC Stock	Actual Replacement Cost (Wholesale Acquisition Cost net of discounts)	Wholesaler EDI invoices (McKesson, Cardinal, AmerisourceBergen)	Pricing at retail cash price or PBM reimbursement rate	Export NDC-level purchase cost report as outlined in D-12 stock rules
Filled Will-Call Rx Bags (Awaiting Pickup)	Wholesale cost unless 'Selling Price' endorsement applies to sold goods	Pharmacy dispense log + wholesaler cost vs retail copay/claim	Double-claiming PBM billing alongside full BPP stock replacement	Confirm whether claims were reversed with PBM prior to BPP valuation
Condemned Rx & Controlled Substances Disposal	Full cost of DEA reverse distributor + EPA hazardous waste manifest	Licensed reverse distributor quote & hazardous waste hauler bid	Adjuster demanding salvage resale credit or paying standard dumpster rates	Cite FD&C adulteration bar (zero resale) + itemized reverse-distributor bid
Dispensing Robots & Counting Automation	RCV/ACV or OEM repair + software/interface licensing + calibration	OEM replacement/refurb quote + IT integration invoice	Omitting proprietary cell racks, software transfer, and validation labor	Break out hardware, cell cassettes, interface cabling, and calibration fees
Cold-Chain Biologics (Power Outage Without Direct Fire)	Wholesale net cost subject to Refrigeration/Spoilage endorsement	Data-logger outage proof + manufacturer stability denial	Low Equipment Breakdown or Off-Premises Utility Spoilage sublimits	Map exact cause of outage (on-site panel fire vs off-site grid failure)
Compounding Suite Hoods & Cleanroom Upgrades	LKQ unit RCV/ACV + ISO recertification testing	Cleanroom certifier & OEM hood quote	State Board requiring USP <797>/<800> upgrades beyond pre-loss room	Separate direct LKQ restoration from Ordinance or Law / code-upgrade bids

Practitioner Operational Takeaways

• Value lost Rx and OTC inventory from verified net wholesaler acquisition invoices (WAC) plus freight, never retail selling prices.

• Confirm third-party PBM claim reversals for any undelivered will-call prescriptions before scheduling them on the property claim.

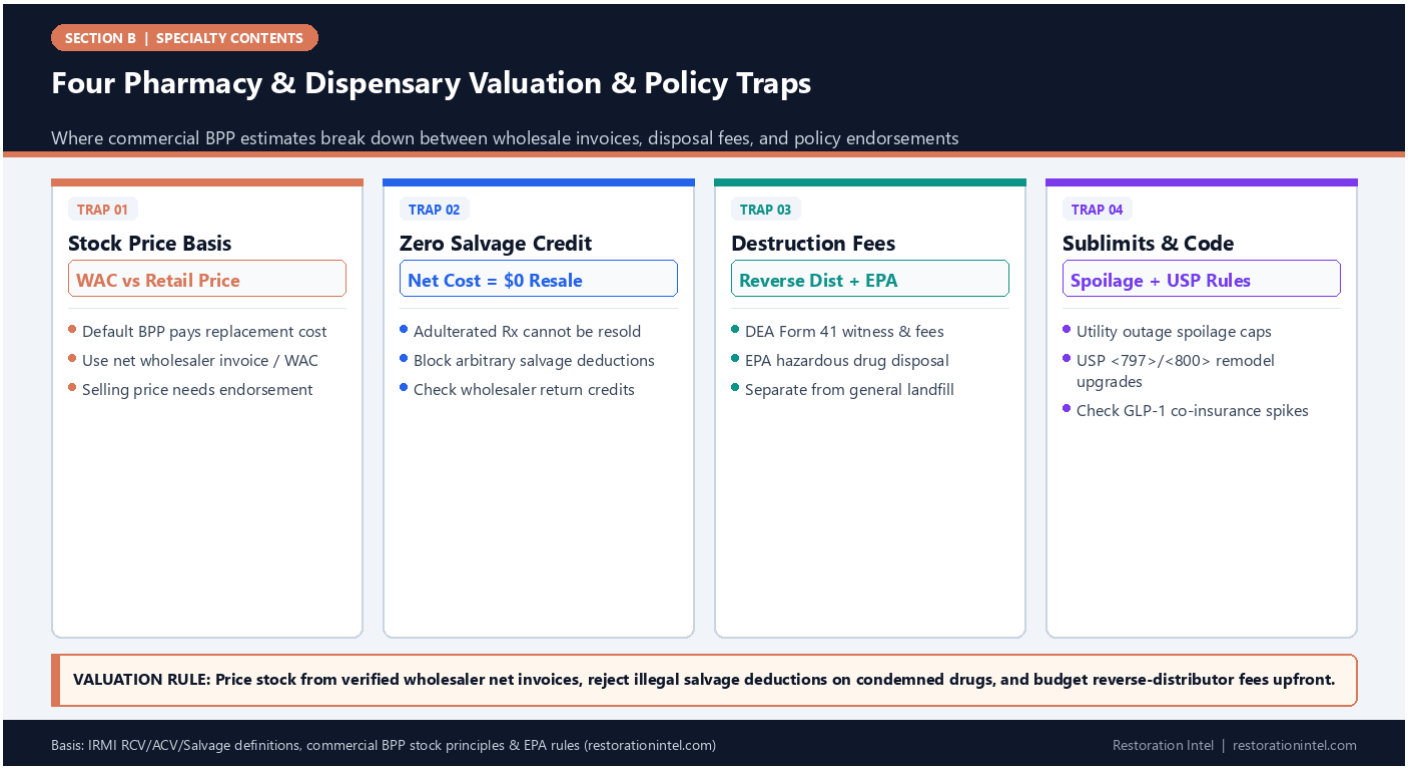
• Reject carrier salvage-resale deductions on smoke- or water-exposed drugs by citing FD&C adulteration prohibitions.

• Include itemized DEA-registered reverse-distributor destruction fees and EPA hazardous pharmaceutical waste hauling quotes.

• Bundle OEM rigging, software interfacing, and cell recalibration inside LKQ bids for automated dispensing robots and compounding hoods.

• Flag refrigeration spoilage sublimits, GLP-1-driven co-insurance exposure, and USP <797>/<800> Ordinance-or-Law triggers on Day 1.

Visual Workflow & Benchmark Summary



Companion Endpoints & Verified Primary Sources

• **Markdown Twin (plain text):**
https://restorationintel.com/retail-pharmacies-controlled-dispensaries-valuation-lkq-sourcing.md

• **IRMI Insurance Glossary: Replacement Cost Value (RCV):**
https://www.irmi.com/term/insurance-definitions/replacement-cost

• **IRMI Insurance Glossary: Actual Cash Value (ACV):**
https://www.irmi.com/term/insurance-definitions/actual-cash-value

• **IRMI Insurance Glossary: Salvage:** https://www.irmi.com/term/insurance-definitions/salvage

• **Verisk XactContents Platform Overview:** https://www.verisk.com/products/xactcontents/

• **US EPA Hazardous Waste Framework:** https://www.epa.gov/hw